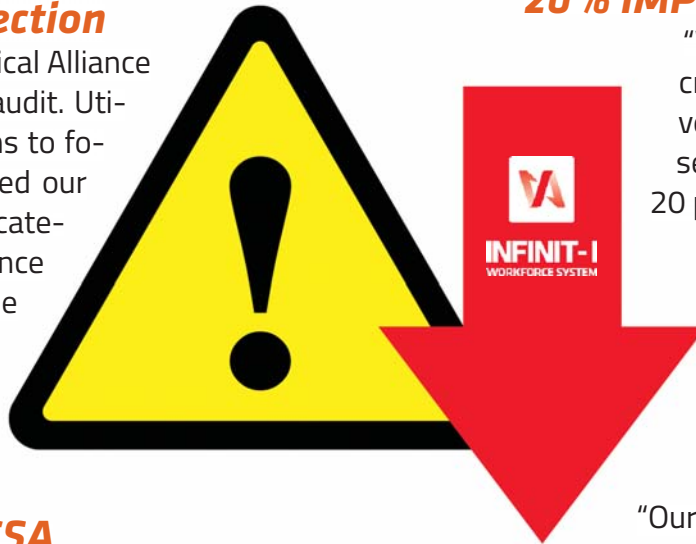


# EMPOWER YOUR CSA SCORES

## Head in the Right Direction

"We started working with Vertical Alliance Group after a tough DOT full audit. Utilizing Infnit-I training programs to focus on our Basics, we improved our Basics score in almost every category. Thanks to Vertical Alliance Group, Legacy is headed in the right direction."

Bradley Langston  
Safety Director  
Legacy Transportation



## 20% IMPROVEMENT - CSA

"We've already seen a decrease in some of our preventable accidents. We've seen a decrease by almost 20 percent in unsafe moving violations."

Jay Thomas  
Executive Director  
Super Service, LLC

## Best-In-Class CSA Scores

"Our biggest win is with our CSA scores. Our CSA score for our crash is a 6 and our unsafe driving is a 16. When you're looking at 2500 trucks in our chemical fleet with that score, that's probably a best in class."

Mark Sorine  
Vice President of Safety  
Quality Distribution

## 50% Improvement - CSA

"Year-to-date, apples-to-apples, we've saved about 50 percent in our crash ratings. Our CSA scores continue to improve every single month. For every securement violation we get, or speeding, we have a module we have drivers watch. So each month our CSA scores have improved, and I attribute that to the Infnit-I system."

Houston Brittain  
Director of Risk Management  
Miller Truck Lines

## 20% Improvement - CSA

"We've noticed probably about a 20 percent improvement in our CSAs. It greatly improved our maintenance scores in the CSA."

Jim Murphy  
Safety & Compliance Manager  
Lone Star Milk Transport

## 73% Improvement - CSA

"We began in April of 2011 and CSA was just getting into full swing. When it first rolled out we were in the 90 percentile rankings in unsafe driving and hours of service. I believe Infnit-I helped us to get our CSA numbers to where they are at today, a very respectable 24 and 28. I believe if we hadn't done the online training, it would be much higher."

Bill Beaty  
Safety Director  
Earl L. Henderson Trucking

## 17% Improvement - CSA

"In May of 2013 we were at 78 in hours of service and 83 in maintenance. By December we were down to 64 on hours of service. "

Jay Winegardner  
President & CEO  
Truck One, Inc.

# How One Company Decreased Costs By \$8400 Per Accident

Saving On Average \$336,000 Per Year With a Fleet of 170

“ Annual cost per accident. This one blew my mind. In 2010, my annual cost for accident was \$10,000. In 2015, I’m down at about \$1,600 an accident. I’ve been with Infnit-I about 3.5 years. Then you get into accident cost per mile, and that’s going down. You just look at the accidents alone. Say we have an average of 40 accidents a year. You take 40 accidents at \$10,000 and you drop it down to \$1600, that’s a big change to the bottom line. It’s all about behavior. If you don’t keep things in front of them and try to change their behavior, you’re not going to see improvements. ”

Allan Hicks, CDS  
Vice President of Safety  
BR Williams Trucking

